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To Whom It May Concern:

Applied Ceramics has been in a professional relationship with Dalmatech since 2003. Our experiences have been uplifting and have included all services that Dalmatech offers: IT Support and Integration, Web/Print Design, Web Programming and Software Programming.

Our entire company operates under software which was custom built by Dalmatech, including: Accounting, Purchasing, Production, Sales and all other Operations. This has allowed for remote abilities and played an enabling role in expanding our operations to Europe where now the entire company: USA, Europe, Taiwan and Japan, all operate on the same platform.

Dalmatech has also designed and programmed our website. It includes built-in web tools for us to administer the site's content in addition to a built-in multi-language module.

In March, 2006, we gave Dalmatech the challenge of moving our IT structure as we relocated our business. Dalmatech achieved a seamless transition with zero downtime. The task was worry-free from our standpoint and in addition, we are now 100% VoIP (Voice over IP) which has led to a savings of approximately \$65,000 per year, thanks to Dalmatech's vision and abilities.

Our experience in working with Dalmatech has been certainly a success. They have always explained and solved issues and challenges we faced. They have always taken on our network and software needs and provided us with an end result we only assumed would be achievable. Furthermore, we recommend Dalmatech with excellent marks. Once 90% paper heavy, today, we are 90% digital; thus, making us a good example of a digital firm, powered by Dalmatech.

Regards,

A handwritten signature in blue ink, appearing to read 'David Kolaric', is positioned above the typed name.

David Kolaric
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